

Nothing comes from nothing. This saying is a universal truth. If you want to be successful you have to invest and actively work the market, especially nowadays, a fact that SAWATEC AG does not ignore – on the contrary. We are continuing to intensify and develop our market activities.

In view of this I am delighted that we have concluded a cooperative agreement with the Institute for Micro and Nanotechnology (MNT) of the Interstate University of Applied Sciences of Technology Buchs (NTB). In the field of research we will be able to tailor our products to meet the needs of the market even more closely by using the synergies provided by this renowned institution.



Furthermore, the MNT's expertise means that right from the outset we can run processes for our customers and take measurements – extremely important requirements - to record high quality technical specifications.

As I said before, nothing comes from nothing. I am confident that this relationship will be extremely fruitful. I'm looking forward to a mutually beneficial collaboration that will lead to even greater customer satisfaction in terms of support and advice!

Best regards

Bruno Sawatzki, CEO

Major order successfully completed

A total of seven 'Spin and Rins Dryer RD-150' machines were completed and delivered to a global company in Switzerland at the end of April 2008. According to the customer the machines run perfectly. This means that once again, SAWATEC AG has proved its considerable expertise and leadership in the field of technology. The machine was developed and launched onto the market in just over a year. Harry Sawatzki, the company's founder who was in charge of developing the RD-150 said: "It was a difficult project but we managed to complete it successfully in a short space of time to the customer's total satisfaction. We now possess a sophisticated piece of technology and I'm confident that the RD-150 will be one of our flagship products in the near future."



More information at: www.sawatec.com/Instruments/DrySpinModules

Cooperative agreement signed

SAWATEC AG and the Institute for Micro and Nanotechnology (MNT) at the Interstate University of Applied Sciences of Technology in Buchs (NTB) have signed a cooperative agreement. This will allow SAWATEC AG to benefit from the highly qualified human resources and modern infrastructure at MNT. SAWATEC managing director Bruno Sawatzki commented: "I'm really pleased that as a high-tech company we'll be able to use the skills of our university which is located right on our door step. This collaboration will clearly strengthen our market position and it will also allow us to ensure that our exclusive distributors get an even better level of support. MNT's expertise and know-how will help us to run processes and take measurements at the highest level. These are huge advantages in terms of product development and the way we address the needs of our customers."

is equally pleased and sees this as an endorsement of MNT's consistent focus: "We are also pleased that we have gained the confidence of SAWATEC AG. This confidence reinforces our view that we, as a highly qualified training institute with business links, are on the right path and that we can fulfil the needs of our commercial partners."



They are happy about the signed cooperative agreement (from the left): Dipl. Ing. Marco Cucinelli, Prof. Dr. André Bernard, Director of MNT, SAWATEC managing director Bruno Sawatzki and SAWATEC marketing director Markus Schaper.